

Don't Just Learn Theory,
Master the Practice.
We train with implementation in mind



Discovering ProbityX Solutions

ProbityX is a leading force in procurement transformation, optimisation and implementation, committed to shaping the future of procurement professionals and businesses through comprehensive training programmes that support procurement maturity growth.

Our dedication to excellence and innovative procurement solutions equips participants with the skills to grow as the Procurement function matures. With expert-led training and action-based learning, we empower you to succeed.

**Ready to Unlock your Potential?
Contact us Today!**

Scan the QR code
visit www.probityx.com/training
or email natasha.rose@probityx.com



Foundation Skills Training Programme

Build a Strong Procurement Foundation – Essentials Every Professional needs



Our Programmes

Typical Foundation Training Solutions Include:



Procurement Fundamentals (P2P) Training:
Provides a practical understanding of the P2P process and how to optimise it.



Supplier Selection & Evaluation Training:
Equips participants with the skills to identify, assess and select the best-fit suppliers fairly and transparently.



Negotiation Basics Training:
Gives participants the strategies, skills and confidence to conduct effective procurement negotiations.



Contract Management:
Equips participants with the skills to manage supplier contracts effectively from signature to close-out.



Ethics & Probity Training :
Equips participants with the knowledge, skills and judgement to make ethically sound procurement decisions.

Key Outcomes

By the end of the programme participants will:

- Have knowledge of core procurement processes and controls
- Effectively select, evaluate and manage suppliers
- Gain practical skills in ethical decision-making and negotiation
- Confidently manage contracts and deliver organisational value
- Have tools to implement procurement best practices immediately.

Our Value Proposition

We train with implementation in mind.

Our suite of programmes is designed to support your team's professional growth at every stage of their career, as well as your progress along the maturity curve.

The *Foundation Skills* programme is designed for those who want to develop a solid procurement foundation and strengthen their essential capabilities from understanding Procure-to-Pay processes to supplier evaluation, negotiation, ethics and contract management. Participants work with practical case studies, templates and real-world exercises to immediately apply what they learn.

Key Features

- **Action-Based Learning:** We pair learning with application
- **Expert Led:** We've implemented what we teach
- **Customised:** We use your data to demonstrate practice
- **Industry-aligned:** We ensure best practice is relevant to you