

Don't Just Learn Theory,
Master the Practice.
We train with implementation in mind

Strategic Mastery Training Programme

Elevate Procurement from Functional to Strategic Value Driver



Our Programmes

Typical Course Offerings Include:



Strategic Sourcing:

Participants plan and execute sourcing strategies to deliver value and mitigate risk.



Category Management:

Build category strategies to maximise value and align with organisational goals.



Advanced Negotiation:

Enhance ability to negotiate complex, high-value, and multi-party agreements.



Supplier Relationship Management:

Build strategic partnerships to drive value and manage risks.



Financial Acumen for Procurement (TCO Analysis):

Make financially sound procurement decisions using TCO and commercial analysis.

Our Strategic Mastery programme equips procurement professionals with skills to deliver measurable value, implement strategy and influence organisational outcomes.

Key Outcomes

By the end of the programme, participants will:

- Develop and implement sourcing strategies
- Execute advanced sourcing strategies with measurable outcomes
- Conduct complex negotiations and manage supplier relationships
- Apply financial analysis (TCO) to procurement decision-making
- Transform procurement value from transactional to strategic.

Discovering ProbityX Solutions

ProbityX is a leading force in procurement transformation, optimisation and implementation, committed to shaping the future of procurement professionals and businesses through comprehensive training programmes that support procurement maturity growth.

Our dedication to excellence and innovative procurement solutions equips participants with the skills to grow as the Procurement function matures. With expert-led courses and action-based learning, we empower you to succeed.

Ready to Unlock your Potential?
Contact us Today!

Scan the QR code
visit www.probityx/training.com
or email natasha.rose@probityx.com

Scan Me



Our Value Proposition

We train with implementation in mind.

Our suite of programmes is designed to support your team's professional growth at every stage of their career, as well as your progress along the maturity curve.

The *Strategic Mastery* programme is designed for experienced procurement professionals who want to move beyond operational excellence to strategic impact. Participants will gain deep expertise in category management, strategic sourcing, advanced negotiation, supplier relationship management, and financial acumen, with practical, actionable tools they can implement immediately in their organisations.

Key Features

- **Action-Based Learning:** We pair learning with application
- **Expert Led:** We've implemented everything we teach
- **Customised:** We use your data to demonstrate practice
- **Industry-aligned:** We ensure best practice is relevant to you